



Since 20 years,
we make your
nutraceutical
products **jump
forward.**



Salix. Nutraceutical thinking.

Your partner for the development and manufacturing of **food supplements, food for special medical purposes and medical devices.**

Salix collaborates with **pharmaceutical** companies, with large-scale **retail trade** and with specialized **sport** companies.



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Salix People

Our Team, your partner

In Salix we are strongly convinced that commitment, passion and single skills can make the difference in our daily work.

That's why within teams there are different figures, with various experiences and knowledges. That allows us to analyze each single project from various points of view, optimizing the process and enriching it with our twenty-year know-how. Everything always comes from the single person, who is the real added value in our job.



Our Vision

Promote the well-being of people by studying and producing new nutraceutical products, in **balance** with the world around us.

Our Mission

Supporting **pharmaceutical companies, large-scale retail trade and sport companies** in the research, development and production **food supplements**, medical devices and food for special medical purposes offering **excellence consulting and skills production** thanks to our **twenty years experience** and our **customer oriented culture**, devoted to flexibility and precision.



Linda Masello
General Manager



Martina Scaglianti
Technical Director



Laura Vaccari
Managing Director



Nicola Faccin
Plant Manager



Quality for Salix



Salix in numbers

Some numbers:

Work and daily commitment of each person in Salix have allowed us to achieve different results. Let's try to translate them in numbers.



22

Years of
experience

7500

Area of production
plant

90+

employees in
team



6

Certifications

10%

Turnover's average
annual growth

3

Social projects

Why chose Salix



Tailor-made projects and customised concepts

Each project at Salix is conceived and developed on the basis of our client's marketing and business development needs: from the proposition of ready-to-market products to the development of customised formulas, the result of a specific market analysis and product concept phase. This means not only having a contract manufacturer but also relying on an outsourced product development partner.

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Production capacity and project management

Salix combines a large and varied production capacity with the daily assistance of a dedicated project manager, who guarantees and monitors each phase of the order. A distinctive guarantee of effective results and on-time delivery.

Approach and company vision

Forming a partnership with Salix means sharing a fabric of values and social relationships that reward a conscious business vision integrated with the cultural and value dynamics of the work team and the surrounding area.

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Salix's values

SOCIAL COMMITMENT



SUSTAINABILITY



ETHICS

SALIX

Sustainability

The Salix production site is developed in compliance with the environmental impact meant for the containment of energy consumptions through solar panels, for waste management and for the use of controlled raw materials.



100% renewable energy

Salix deeply believes in sustainability and collaboration as a strategic tool to improve corporate performance.

The company developed its production site in compliance with the environmental impact with a containment of energy consumption through solar panels, with waste management and with the use of controlled raw materials.

Salix Clean Energy Project involves all company operators and it's a method for extending the energy culture to territory and schools, outside the company walls.

Since July 2021, Salix has obtained ISO 14001 certification: we use **100% renewable energy**, obtaining it in part from our own photovoltaic system and in part by purchasing it from external renewable sources.

Furthermore, the nascent Salix Sustainability Team will be exclusively dedicated to promoting sustainable good practices in the company and with customers.

Ethics

Salix, with the adoption of an Ethic Code, defines the rules under which its own company representatives must comply.



Social commitment

Salix devotes a percentage of its profits to the support of 3 different social projects: 1% goes to Città della Speranza Foundation, 1% is devolved to territory projects, one of which includes the environmental project School of Monte di Malo and 1% to Home Matt project in India.



Città della Speranza Foundation

Since 1994, the Città della Speranza Foundation has set itself the goal of improving the conditions of care and assistance for children with oncohematological diseases, as well as financing scientific research in the pediatric field.

Matt House Project

"A welcome, schooling and education project in the Matt House in Cuddalore-Tamil Nadu-India, to prepare orphaned, disadvantaged and abused girls to believe in a dream: a better future." Salix maintains its commitment to allocate 1% of its net profit to the Matteo Sacchi Foundation.

Salix reveals sensitivity towards social and humanitarian initiatives even outside the national territory. Following the earthquake that hit Nepal on April 25, 2015, it started a collaboration with GVC (Civil Volunteer Group) to support the hard-hit Nepalese population and restore economic and local development opportunities, especially in more rural areas.

Projects for the territory

Salix is a company projected to the future and very attentive to the geographical area in which it operates with the launch of a school project involving the elementary school Giovanni XXIII of Monte di Malo. This project named Adopt the school is a three-year action plan shared in common with schools, companies and city administrations, aimed to make an institute sustainable.

Born from an idea of Smart Future – the Sustainability Service Company, conceived to guarantee its customers saving, the implementation of the level of energy efficiency and the possibility of obtaining certifications for important financial contributions – is aimed at developing in schools an education to sustainability through the monitoring of environmental indicators, with the concrete objective of safeguarding natural resources and saving on consumption



Production

An industrial plant that adapts to your needs.

Salix relies on an innovative production plant with a total area of 7500 square meters, of which 3200 are dedicated to production. It has rooms with controlled temperature, humidity and pressure with continuous monitoring of all parameters, for the production and packaging of food supplements.

Thanks to its modern equipment, Salix meets the specific requests of the pharmaceutical-food sector. Salix raises its production standard in addition to market demands, following specific voluntary certification standards.



Tablets

From oval shapes to rounded formats, from bilayers to modified releases: we have different formats and technologies available for your product.



Capsules

Different formats, different materials but one goal: make your product unique and efficient.



Powders

Our experience at your service, in creating a classic product, while maintaining the highest quality.



Granulates

Technology helps us to process raw materials that are complex by their nature. In this way we manage to get the most out of it, and overcome intrinsic difficulties.



Liquids

Not only solids: using our production lines we can also process liquids.



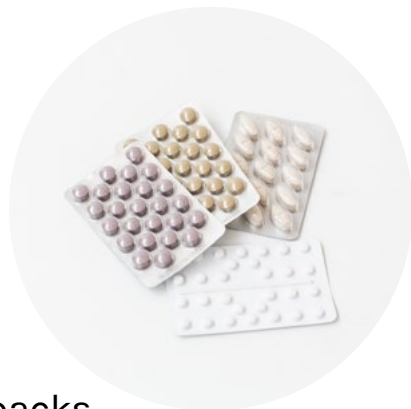
Gel

The latest technological innovation at your disposal, the possibility of creating single-dose gels useful for different fields of application

Packaging

Various types of packaging

In addition to production aspects, our company combines its ability to offer every solution in the field of packaging by creating:



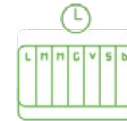
Blisterpacks

different colors and thicknesses, choose the most suitable protection for your product.



Envelopes

various sizes and materials, with different colors. Choose how to cover your product.



Pill container

various formats and closures , choose the best combination for your product.



Tinplate

an ecological choice , it is recyclable, and is ideal for powders.



Stick

convenient, ready to use and easy to carry. Choose this solution to improve the compliance of your final customer!



Jars

ideal for powders, with different closures and seals, it can be equipped with a measuring cup.



Fialoids

a container for a single use , for specific products.



Bottle

in glass, it can be equipped with a spray.

Research and development

A multidisciplinary team that improves everytime

Salix has improved its production and innovation performances over the years, dedicating great attention to research on palatability and bioavailability of presentation of food and pharmaceutical products. This is thanks to the multidisciplinary preparation of its pharmaceutical and food Research and Development team

Thanks to the Research and Development team and the close collaboration with various universities, Salix is able to develop products by optimizing the release of active ingredients through innovative delivery techniques.



Science at your service

Salix offers its customers various services ranging from formulation to production through different steps:



Research

Formulation development of food supplements and medical devices with scientific rationale



Development

Study of new production processes



Pilot batches

Implementation of scale-up tests, validation of protocols and industrialization



New protocols

Accelerated stability studies with relative development of new analytical protocols



Samples

Production of samples with particular attention to technological, organoleptic characteristics and in particular to the palatability of the product for improving the well-being of the final consumer

Laboratory analysis

Salix is part of a network that can count on certified analysis laboratories for the verification and determination of the main critical parameters concerning food supplements and organic and functional foods such as:



Determination of active ingredients



Titration of vitamins and minerals



Microbiological analysis according to the Ph.Eur. on raw materials and finished products



Quantification and identification of bacteria in probiotic products



Microbiological analysis in the work environment (air and surfaces) for the research of the main hygiene indicators and / or pathogenic bacteria



Chemical analysis to search for contaminants such as pesticides, heavy metals, mycotoxins in accordance with current legislation



Identification of food additives



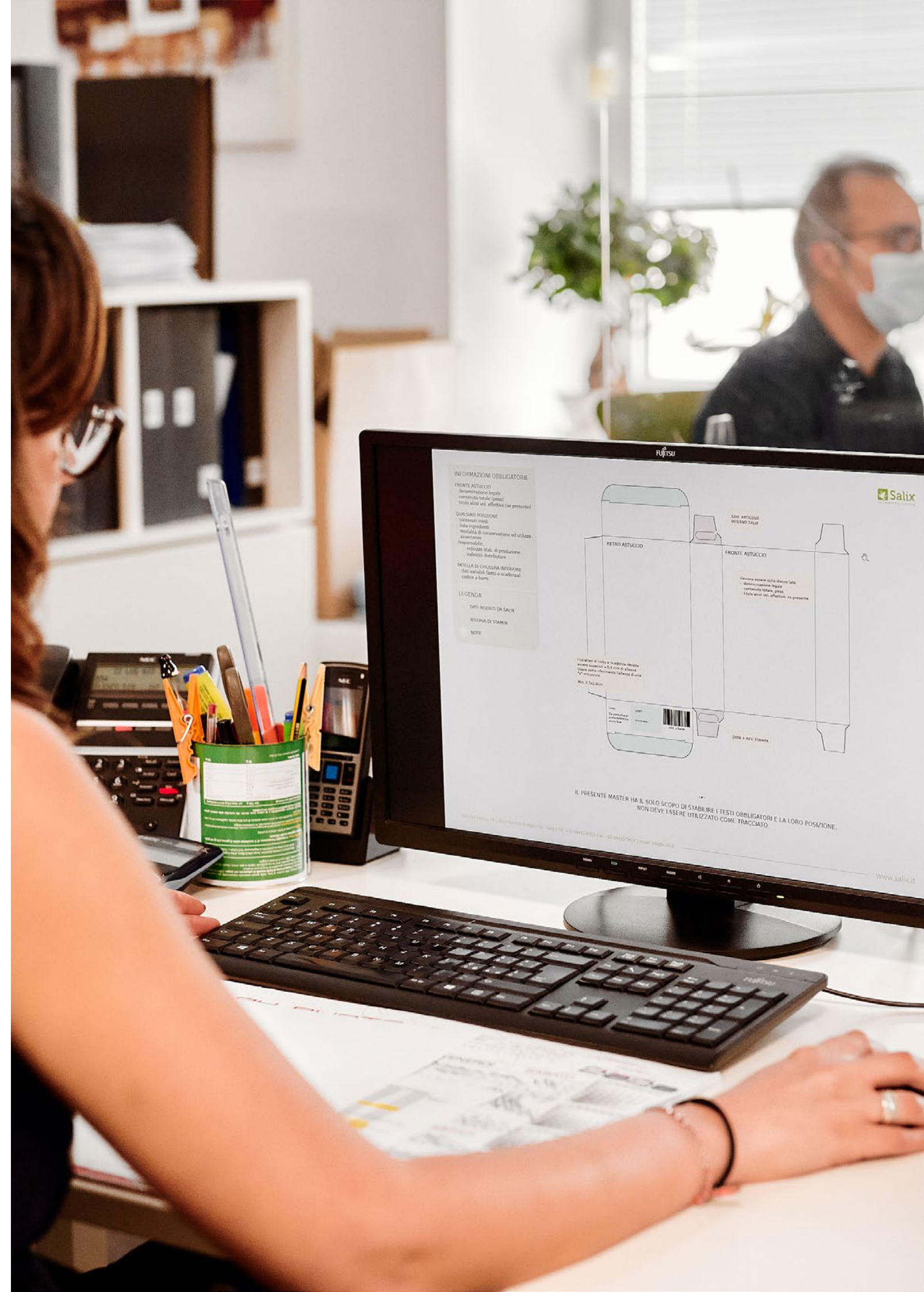
Research of the main allergens

Packaging Design

How will your **new product** look like?

Choices to be made are different: materials, shape and measures that must be selected while maintaining a balance between purpose and cost, with an ever-increasing attention to our environment, both as raw materials used and correct disposal by final user.

Our graphic department can help you in creating your customized primary and secondary packaging and give you assistance in the print verification, in order to meet your needs and your customer's expectations and make your product unique.



Regulatory Support

Regulatory: the service always alongside your product.

The regulatory environment in which we work is constantly evolving, thanks to the close collaboration between Ministry of Health, companies and consumers.

For this reason, thanks to the precious work carried out by our regulatory office, we can provide the customer with all the necessary support, starting from the design and validation of the formula, in accordance with the legislation in relation to permitted substances and related nutritional inputs.



Certainty and guarantee to the customer

This complex service requires precision, attention and the utmost care of details as well as constant updating. Salix guarantees adequate support on:



Technical documentation

During the entire process it's essential to be supported regarding technical documentation, reporting and specific advice



Relations with authorities

Maintaining relations with certification bodies and competent authorities, both national and foreign, it's fundamental



Careful and precise management

An indispensable ingredient to accompany the customer and his product from the initial idea to the market, in complete safety



Jump with us in your new project

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